



Outlook 2025 Dutch \(\Delta \) Deltas

The Hague, 13 December 2024



Welcome words by Eelco Heinen, Minister of Finance





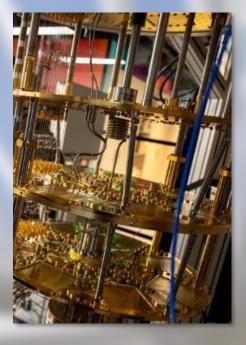






Dutch \(\Deltas \)









Dutch State Treasury Agency Ministry of Finance

Today's programme

Welcome words

Eelco Heinen, Minister of Finance and Saskia van Dun, Agent

Keynote speech: Dutch Economic Outlook

Ester Barendregt, Chief Economist at RaboResearch

Looking back on funding in 2024

Saskia van Dun, Agent Justin Heydenrijk, Head of Cash Management, Issuance and Trading

Looking ahead to 2025: Funding Plan

Primary Dealer Awards

Justin Heydenrijk, Head of Cash Management, Issuance and Trading Suzanne van den Brink, Dealer Cash Management, Issuance and Trading

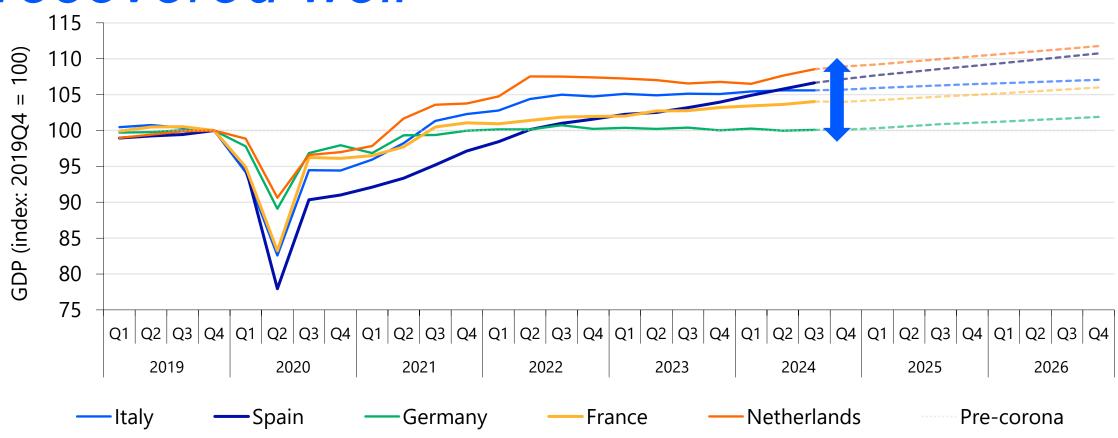
Closing remarks

Jasper Wesseling, Treasurer-General

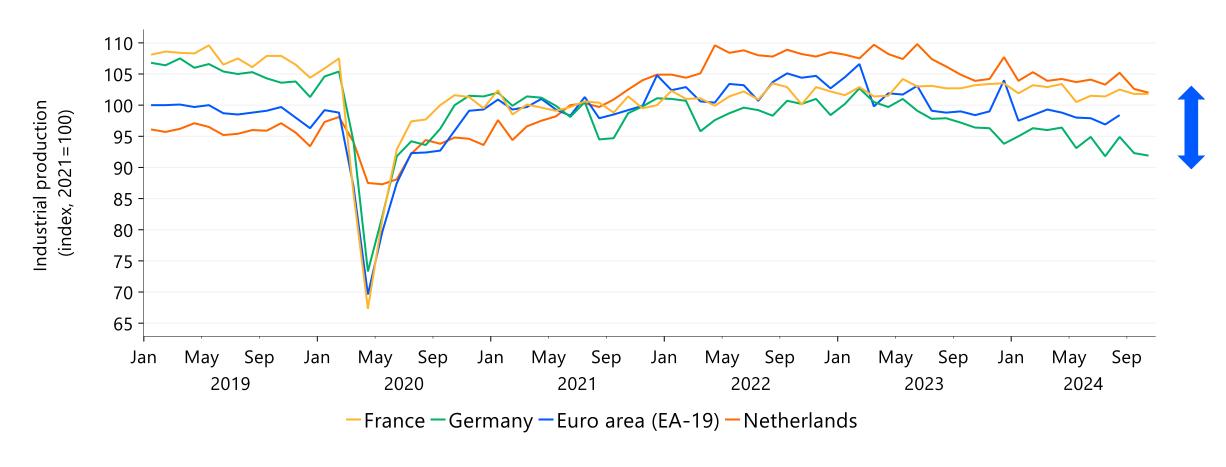




Looking back, Dutch economy recovered well

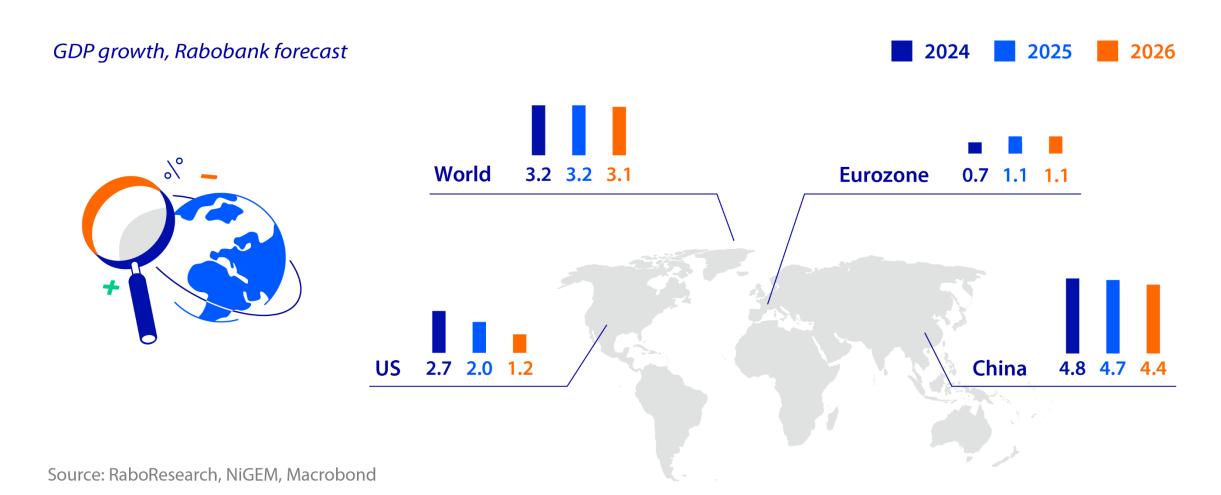


Industrial production falling...after high



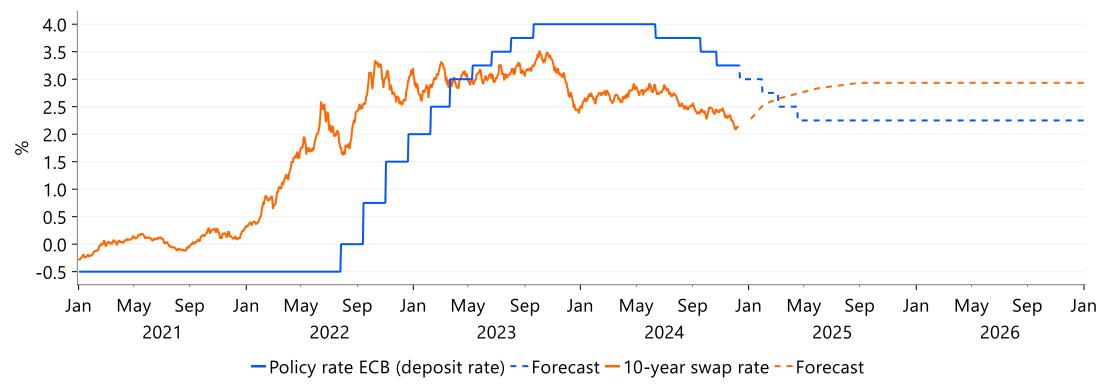
Source: Eurostat

More stable growth in a less stable world

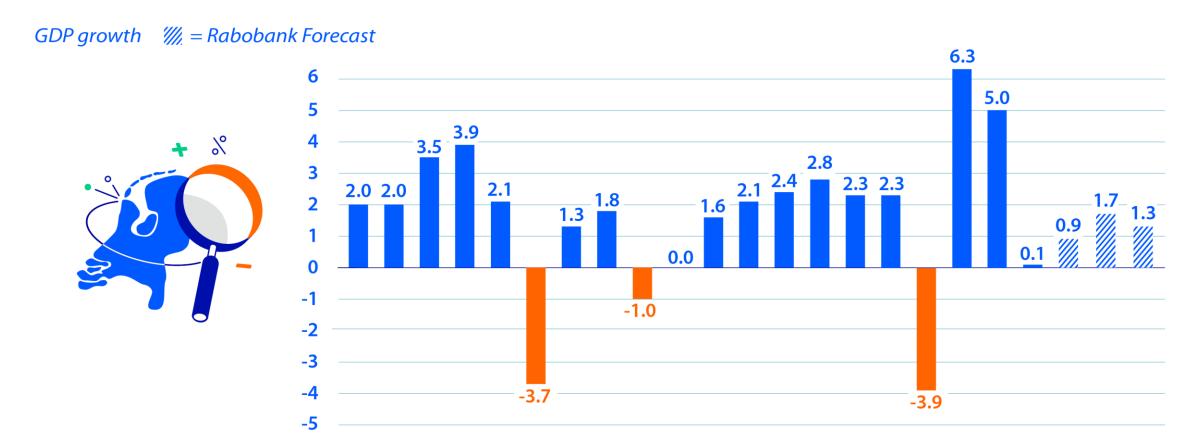


And policy rates falling, but not back to pre-'22

Capital market rates will see some correction, in our view



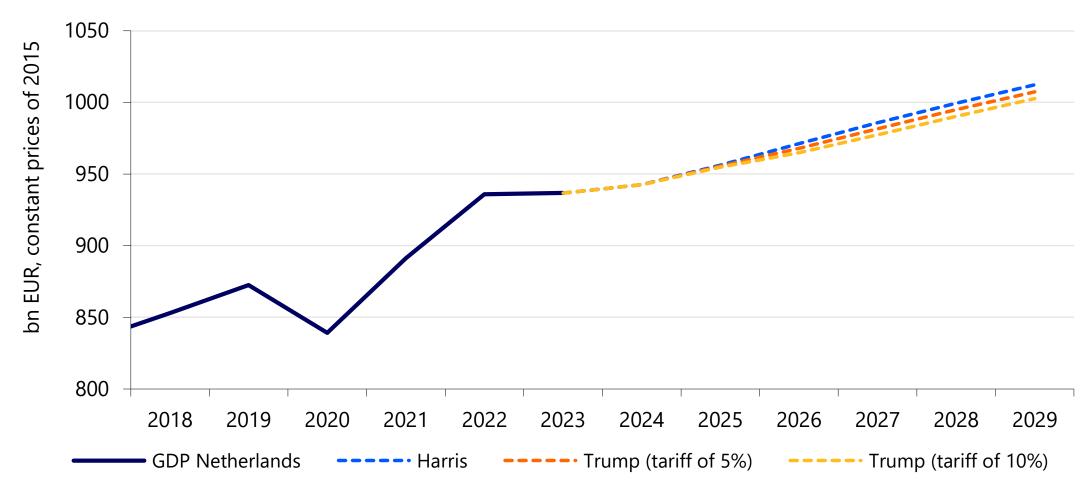
NL: Near-term outlook of moderate growth



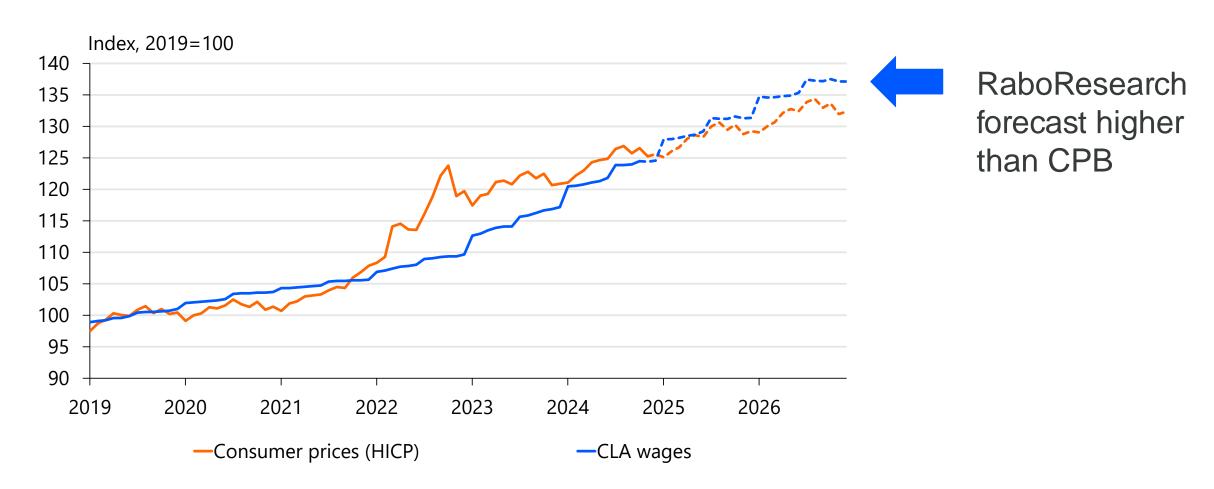
Source: RaboResearch, CBS

Mildly hindered by expected US tariffs

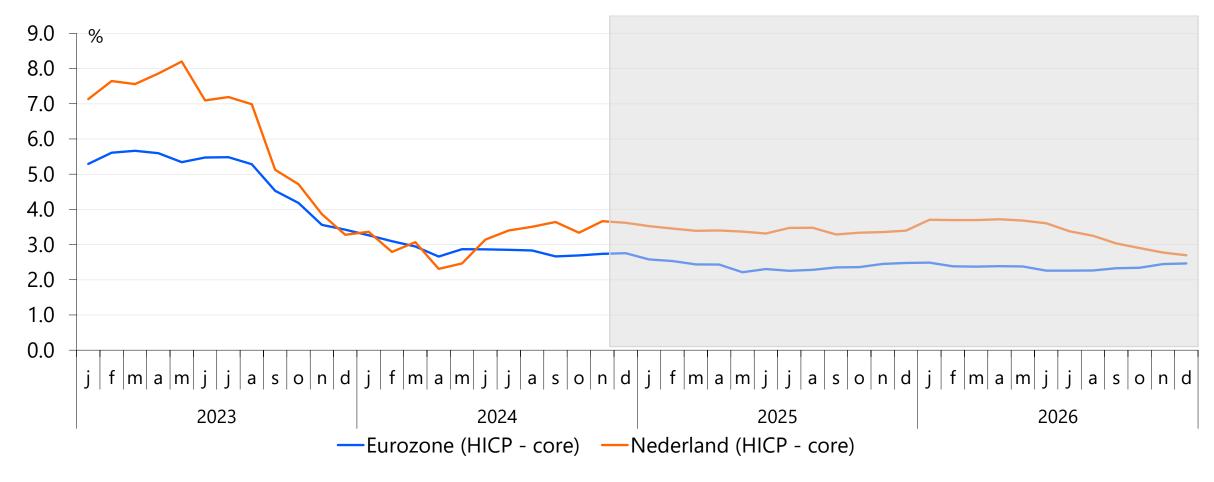
10% universal tariff (with retaliation) will cost Dutch economy 10bn EUR annually



Households spend more as wages catch up



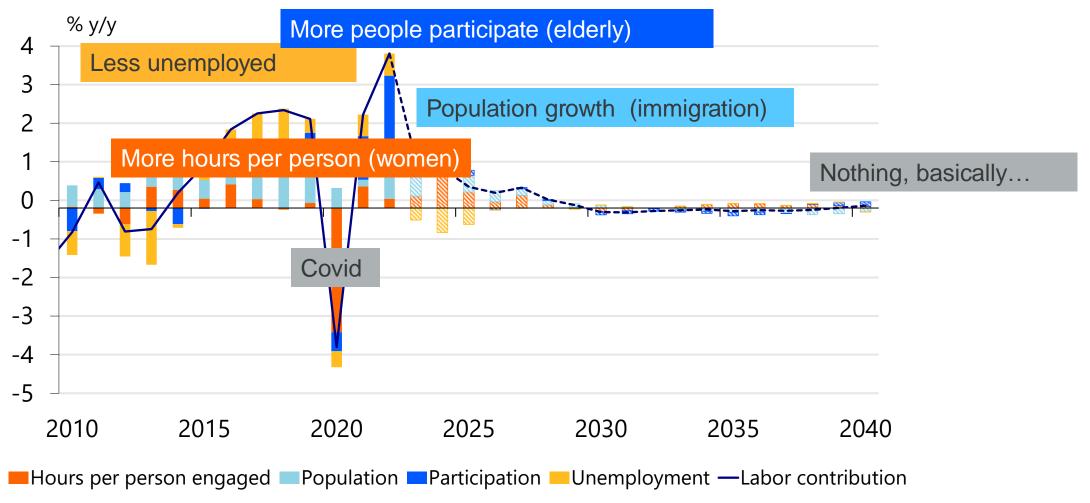
...causing more upward price pressure



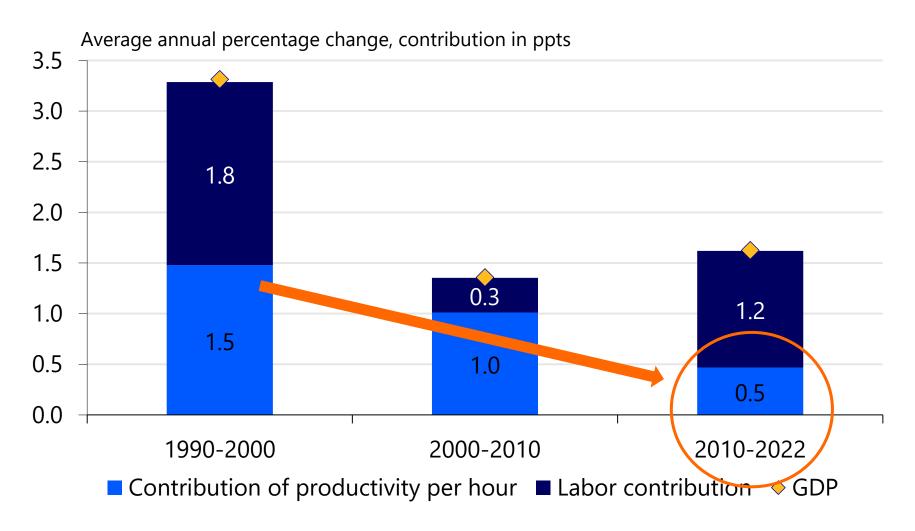
15Source: Eurostat, RaboResearch forecast

Labor supply will not bring much relief

Labour contribution to gdp growth is zero in medium/long term

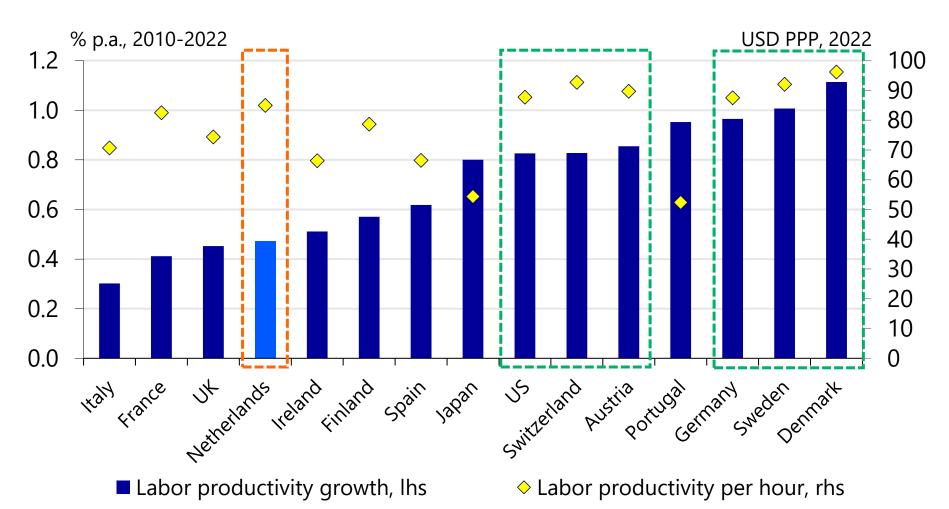


Making the productivity challenge more urgent

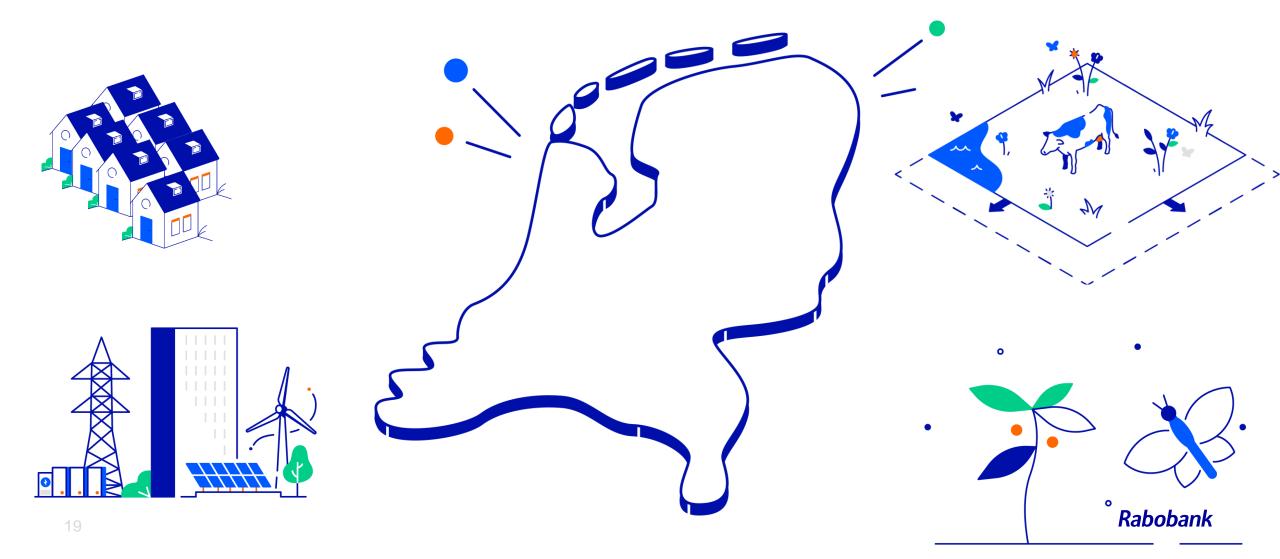


...as Netherlands is outperformed

Other countries have higher productivity levels and much higher productivity growth



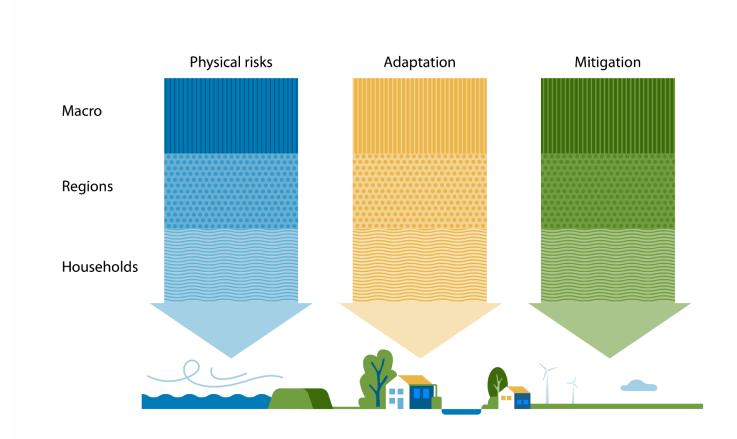
Spatial conflicts abundant in our small delta



... adding to house price pressures



And ehm, what about rising sea levels?



Gauging climate impacts on Dutch housing market

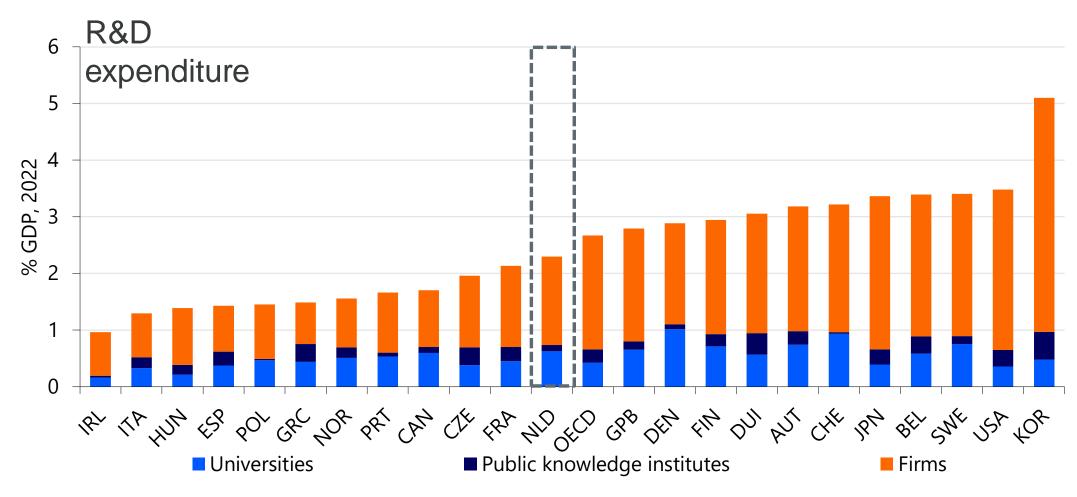
– joint research by ABN, ING and Rabobank

Climate impact - on housing market

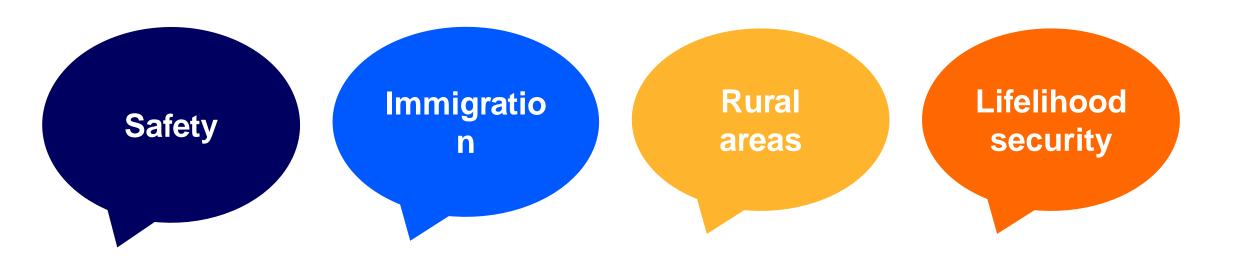
Joint project by ABN, ING and RABO research teams

- 1. Total annual climate costs manageable (1.5% of income until 2050)
 - Nearly Zero Emissions housing stock: 1% GDP
 - Climate adaptive urban areas: 0.2% GDP
 - Foundation recovery: < 0.2% GDP
 - Flood protection program: 0.1 % GDP
- 2. Average home equity (>€200k) provides buffer for homeowners. But some vulnerable.
- 3. Lenders: Even extreme floods cause manageable capital declines (<0.5 pp decline in CET1 ratio).
- 4. Physical climate risks still poorly reflected in residential property values.

A future proof economy requires LT investments



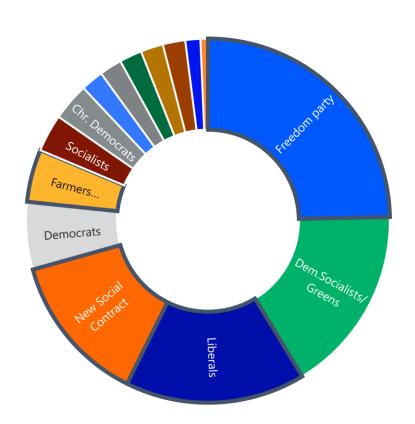
But voter top themes are mostly short term



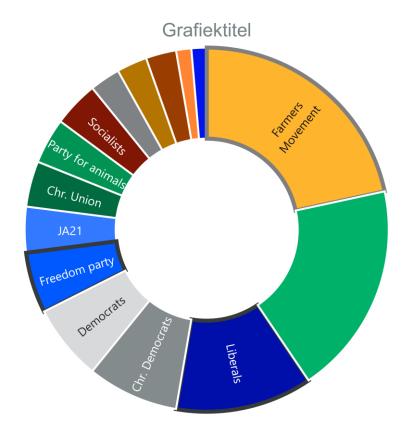
Politics demand skilled navigation by MinFin...

Uneasy coalition in fragmented parliament

Seats in Second chamber (59%)



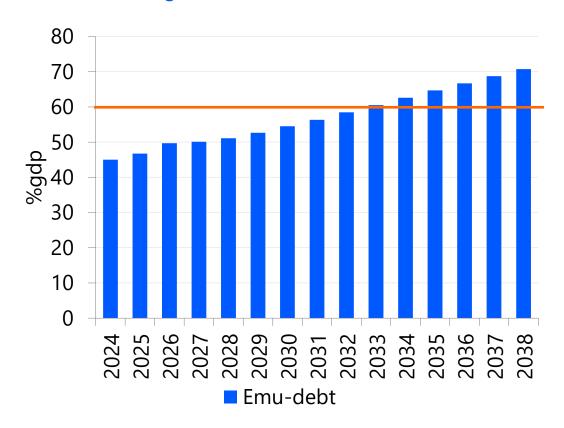
Seats in First chamber (38%)



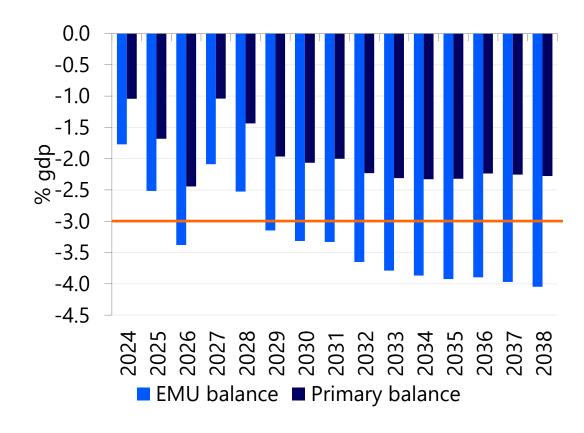
Source: Parlement.nl

...building on a strong fiscal tradition

EMU debt rising from a comfortable level



Budget balance to deteriorate without intervention



Source: CPB Netherlands Bureau for Economic Policy Analysis, sept 2024



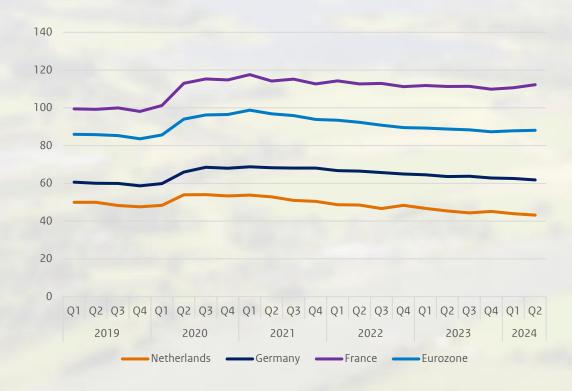




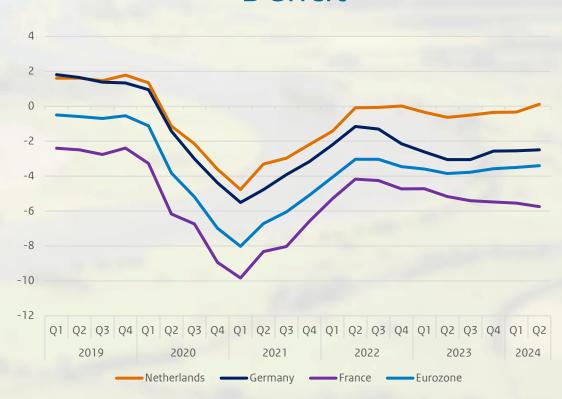


Budgetary Outlook





Deficit











Initial funding need in Outlook 2024

€75.7 billion



Funding need over 2024 (€ billion)

Outlook	Q1	Q2	Q3	Q4
75.7	76.8	88.0	78.6	70.7



Transparency

Consistency

Liquidity

Flexibility



Policy framework debt management 2020-2025

Average maturity

12-month refixing amount



Average maturity



Target for 2024

Minimum of 8.0 years

Realisation

8.8 years



Realisation

8.8 years

Target for 2025

Minimum of 8.0 years



12-month refixing amount target for 2024



12-month refixing amount target for 2024

Maximum of 25%

Realisation

13.6%



Realisation

13.6%

12-month refixing amount target for 2025

Maximum of 25%



Funding in 2024





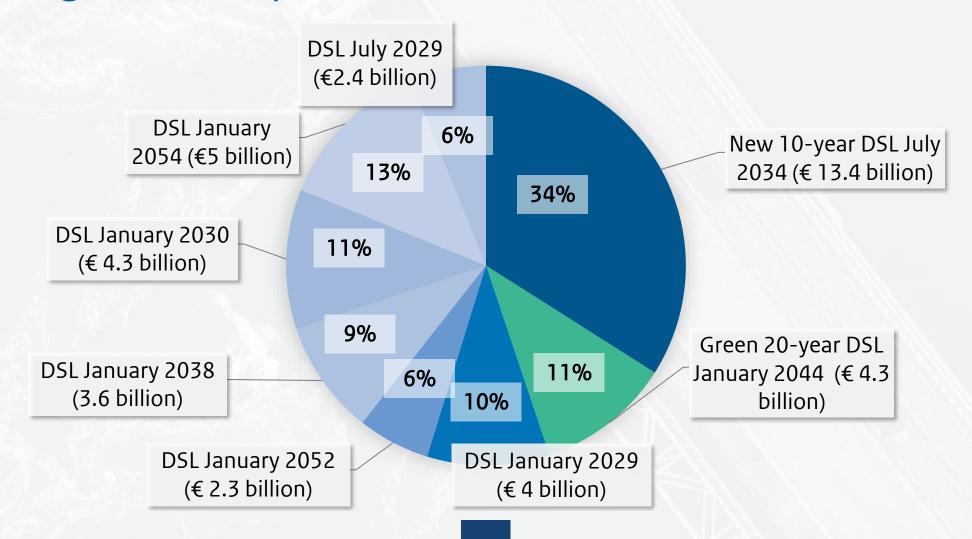
Capital market

€39.3 billion

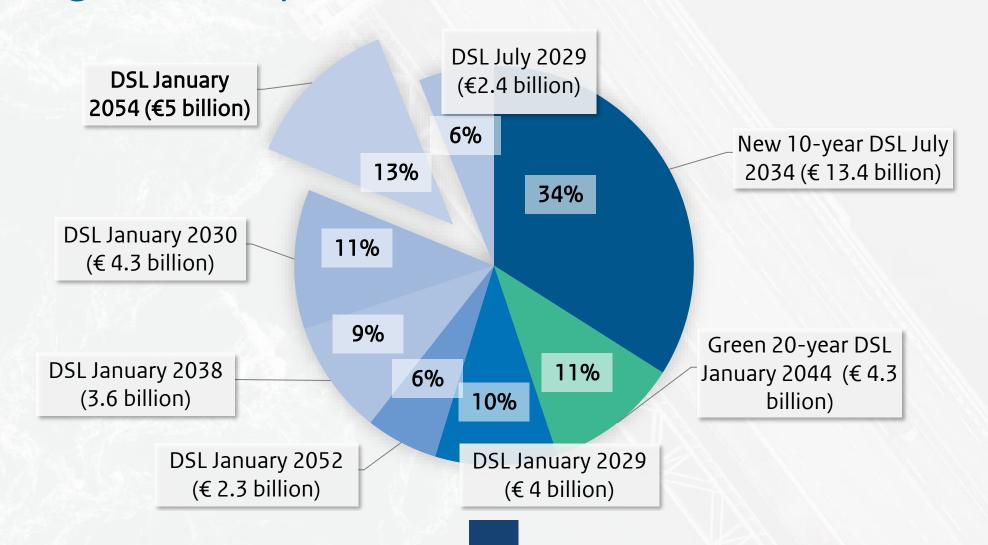
Money market

≈€36.1 billion

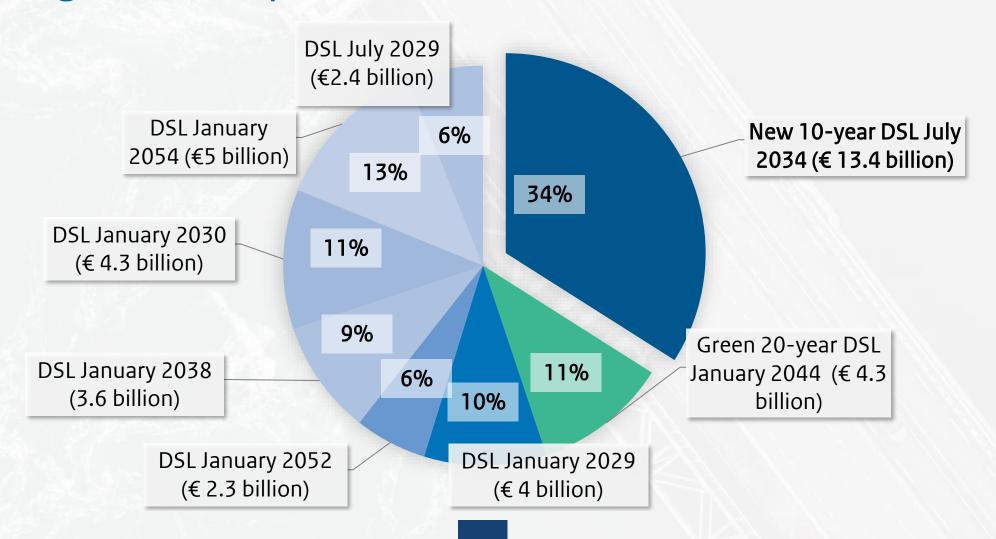




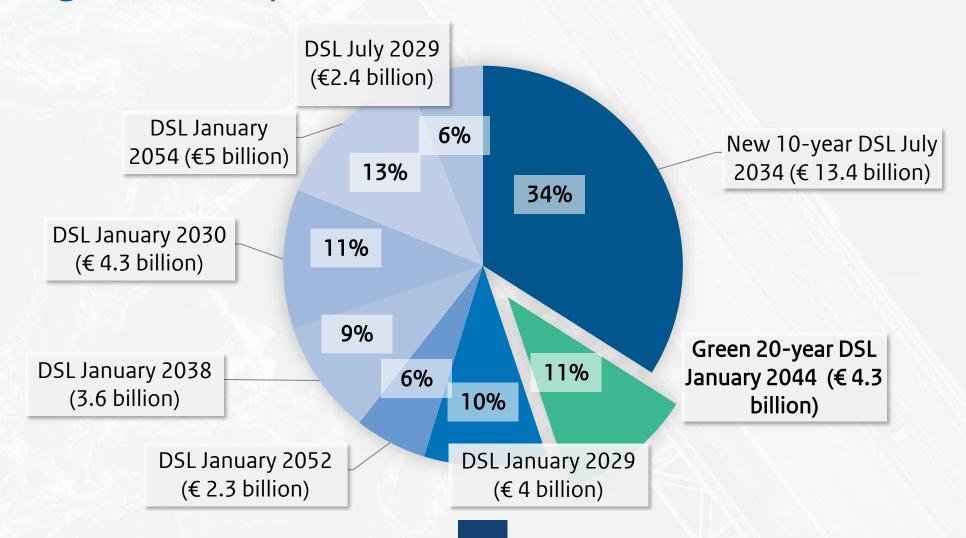








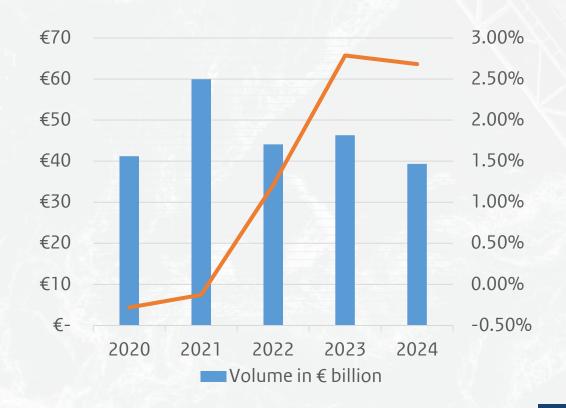




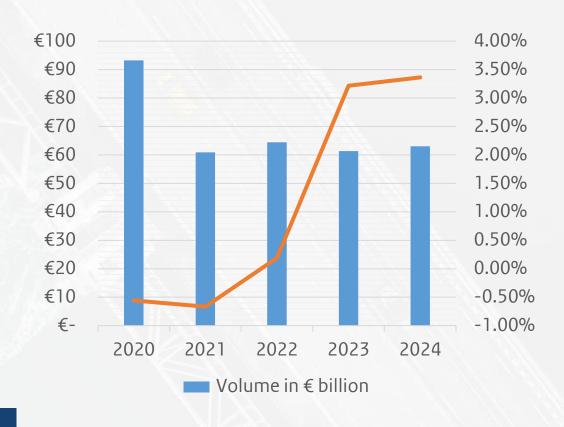


Weighted average yield of primary issuance (€ billion)

Capital market



Money market









Funding Plan 2025

Capital market

€40 billion

Money market

€65 billion

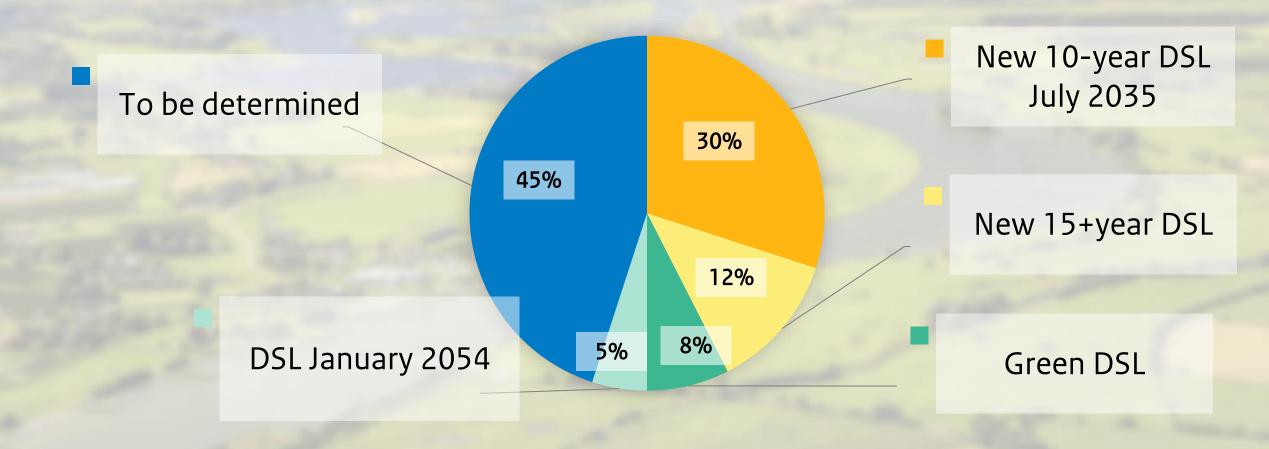
Funding plan

€105 billion



Capital market issuance in 2025:

€ 40 billion nominal





DSL issuance calendar Q1 2025

Auction date	Details	Target volume (€ billion)			
14 January	Reopening of the DSL 15 January 2054	1.5 – 2.0			
28 January	Tap of an existing DSL	To be determined			
The following bonds are scheduled to be auctioned in February and March of 2025					
	New 10-year bond: DSL 15 July 2035	To be determined			
	Tap of an existing DSL	To be determined			
	Tap of an existing DSL	To be determined			



DTC issuance calendar Q1 2025

Auction date	Settlement date	Shorter-dated programme	Longer-dated programme
6 January 2025	8 January 2025	28 March 2025	27 June 2025
20 January 2025	22 January 2025	29 April 2025	27 June 2025
3 February 2025	5 February 2025	28 May 2025	30 July 2025
17 February 2025	19 February 2025	29 April 2025	30 July 2025
3 March 2025	5 March 2025	27 June 2025	28 August 2025
17 March 2025	19 March 2025	28 May 2025	28 August 2025











DSTA Commercial Paper Award 3rd place

J.P.Morgan



DSTA Commercial Paper Award 2nd place



DSTA Commercial Paper Award

1st place



Rabobank





DSTA Dutch Treasury Certificate Award 3rd place







DSTA Dutch Treasury Certificate Award

1st place



Rabobank







DSTA Dutch State Loan Award 2nd place

Jefferies







New Primary Dealers in 2025

Morgan Stanley





Bank of America

Primary Dealers in 2025





Markets

Goldman Sachs





NATIXIS







J.P.Morgan

Morgan Stanley





Advisors for 2025

Bankof America







Jefferies



BARCLAYS

HSBC (X)





The DSTA looks forward to working with our Primary Dealers, investors and advisors in 2025





Outlook 2025

Thank you for joining us today

Read the publication at English.DSTA.nl